

Focused on transforming the health of the community, one person at a time

By delivering better health outcomes at lower costs

Centene Corporation, a Fortune 500 company, is a diversified, multi-national healthcare enterprise that provides a portfolio of services to government sponsored and commercial healthcare programs, focusing on under-insured and uninsured individuals.

For more than 30 years we have remained deeply committed to transforming the health of the community, one person at a time, by delivering results for our stakeholders: state governments, members, healthcare providers, uninsured individuals and families, and other healthcare and commercial organizations. Centene's core philosophy is that quality healthcare is best delivered locally. A local approach enables us to give our members access to high quality and culturally sensitive healthcare services.

CENTENE'S SUCCESS IS DRIVEN BY OUR COMMITMENT TO:



**Focus on
Individuals**



**Whole
Health**



**Active Local
Involvement**

LOCAL APPROACH WITH CULTURAL SENSITIVITY

We employ 30,900 people, many of whom work in our local health plan organizations across the United States. Our hiring practices reflect the composition of our membership and the local community. Equally important, our staff training focuses on the impact of culture on healthcare decisions, the impact of poverty on health, and the importance of providing appropriate resources for members with disabilities or linguistic barriers.

CLINICAL INTERVENTIONS AND PROGRAMS

Centene utilizes evidence-based, clinical outcomes that target specific conditions and disease states such as diabetes, asthma, heart disease, and obesity. In addition, Centene develops solutions that respond to the complex health needs of a diverse range of individuals, including lower-income pregnant women, newborns, persons with intellectual and developmental disabilities, children in foster care, and migrant workers.

We are a leader in healthcare with a comprehensive portfolio of innovative solutions which includes coverage for Medicaid, Medicare and the Health Insurance Marketplace. We also contract with other healthcare and commercial organizations to provide specialty services to help people attain better health and quality of life.

HEALTH COVERAGE INCLUDES:

- TANF (Temporary Assistance for Needy Families)
- Medicaid Expansion
- CHIP (Children's Health Insurance Program)
- ABD (Aged, Blind and Disabled)
- Long-Term Services and Supports
- Dual Demonstrations
- Intellectually/Developmentally Disabled
- Foster Care
- Medicare Special Needs Plan
- Medicare Advantage
- Health Insurance Marketplaces
- Commercial Insurance

SPECIALTY SERVICES INCLUDES:

- Pharmacy Solutions
- Health, Triage, Wellness, and Disease Management
- Vision and Dental Services
- Care Management Software
- Correctional Healthcare Services
- In-Home Health Services
- Integrated Long-Term Care
- Federal Services



28 states

2 international markets¹

WITH GOVERNMENT SPONSORED HEALTHCARE PROGRAMS & IMPLEMENTATIONS²

12.1 million managed care members³

#124 FORTUNE 500 (2016)

#470 FORTUNE'S "GLOBAL 500 LIST" (2016)

30,900 employees

2017 expected revenues \$46.0-\$46.8B

\$10.3 billion in cash and investments

M >> Managed Care Membership

Our philosophy is that quality healthcare is best delivered locally. Across the United States, Centene's health plan organizations leverage our full range of solutions to address healthcare challenges faced by individuals, families, healthcare providers, and governments.

1 We have a controlling interest in The Practice Group, one of the largest provider networks in the UK, and an investment in Ribera Salud, a Spanish Health Management Group.
2 Operations in Nevada and Pennsylvania are expected to commence Q3 2017 and Q1 2018 respectively, pending regulatory approvals. Maryland MSO operations through Envolve, Inc. are expected to commence Q3 2017.
3 Membership data is as of March 31, 2017 and includes 2.8 million TRICARE eligibles.

ARIZONA M: 684,300

ARKANSAS M: 98,100

CALIFORNIA M: 2,980,100

FLORIDA M: 872,000

GEORGIA M: 568,300

ILLINOIS M: 253,800

INDIANA M: 335,800

KANSAS M: 133,100

LOUISIANA M: 484,100

MARYLAND (MSO) Expected to commence in Q3 2017

MASSACHUSETTS M: 44,200

MICHIGAN M: 2,100

MINNESOTA M: 9,500

MISSISSIPPI M: 349,500

MISSOURI M: 106,100

NEBRASKA M: 79,200

NEVADA Expected to commence in Q3 2017

NEW HAMPSHIRE M: 77,800

NEW MEXICO M: 7,100

OHIO M: 328,900

OREGON M: 211,900

PENNSYLVANIA Expected to commence in Q1 2018

SOUTH CAROLINA M: 121,900

TENNESSEE M: 21,900

TEXAS M: 1,243,900

VERMONT M: 1,600

WASHINGTON M: 254,400

WISCONSIN M: 71,700

ADDRESSING MEMBER NEEDS THROUGH INNOVATION



Personal Member Outreach and Support

Through MemberConnections® and other outreach programs, representatives visit members where they live and work to guide them through the complex healthcare system and get them the community resources they need.



Incentives for Healthier Living

Incentive programs like CentAccount® encourage healthy activity, such as regular check-ups and routine screenings, to strengthen the relationships between members and their caregivers while promoting personal healthcare responsibility.



Helping Mothers and their Babies

Start Smart for Your Baby® is an extensive, award-winning education, care management and outreach program for pregnant members, new moms and their babies — helping to lower the risks of premature births and admissions to neonatal intensive care units.



Technology for Better Healthcare

Centene uses technology to improve care coordination, eliminate redundancy and reduce errors. Our state-of-the-art systems provide members, healthcare providers and caregivers secure access to health information and treatment history, including prescription drug use, immunization history, reported allergies, past doctor visits, behavioral health history, laboratory tests and vital signs.

QUALITY means going above-and-beyond to make sure our members get appropriate preventive care to stay healthy, and that they receive the right care in the right place. We are proud to have our quality performance efforts formally recognized by both URAC and the National Committee for Quality Assurance (NCQA).

URAC ACCREDITATIONS

CASE MANAGEMENT, DISEASE MANAGEMENT, HEALTH UTILIZATION MANAGEMENT, HEALTH NETWORK, HEALTH CALL CENTER, PHARMACY BENEFITS MANAGEMENT, SPECIALTY PHARMACY

NCQA ACCREDITATIONS

MANAGED BEHAVIORAL HEALTHCARE, UTILIZATION MANAGEMENT/CREDENTIALING, DISEASE MANAGEMENT, MULTICULTURAL HEALTH CARE DISTINCTION, WELLNESS AND HEALTH PROMOTION, HEALTH PLANS

NCQA ACCREDITED HEALTH PLANS

ARIZONA, ARKANSAS, CALIFORNIA, FLORIDA, GEORGIA, ILLINOIS, INDIANA, KANSAS, LOUISIANA, MASSACHUSETTS, MISSISSIPPI, MISSOURI, NEW HAMPSHIRE, OHIO, OREGON, SOUTH CAROLINA, TEXAS, WASHINGTON, WISCONSIN

For more information on our programs, partnerships, accreditations and awards, please visit: centene.com